



We've boosted wi-fi to warp speed

Introducing Smart Hub 3 and Complete Wi-Fi Plus, it's broadband at its absolute best

Smart Hub 3

Wi-fi speeds up to twice as fast*

Our fastest-ever Smart Hub 3 uses the latest Wi-Fi 6 technology to boost connections to warp speed - up to 900Mbps. It connects over 100 devices, bringing greater network stability to the far reaches of your business.

Complete Wi-Fi Plus

Faster wi-fi speeds in every room**

Bring warp-speed wi-fi to every room in your business. Complete Wi-Fi Plus is the perfect partner to Smart Hub 3, offering up to twice the power of our existing Complete Wi-Fi with multi-room connectivity.

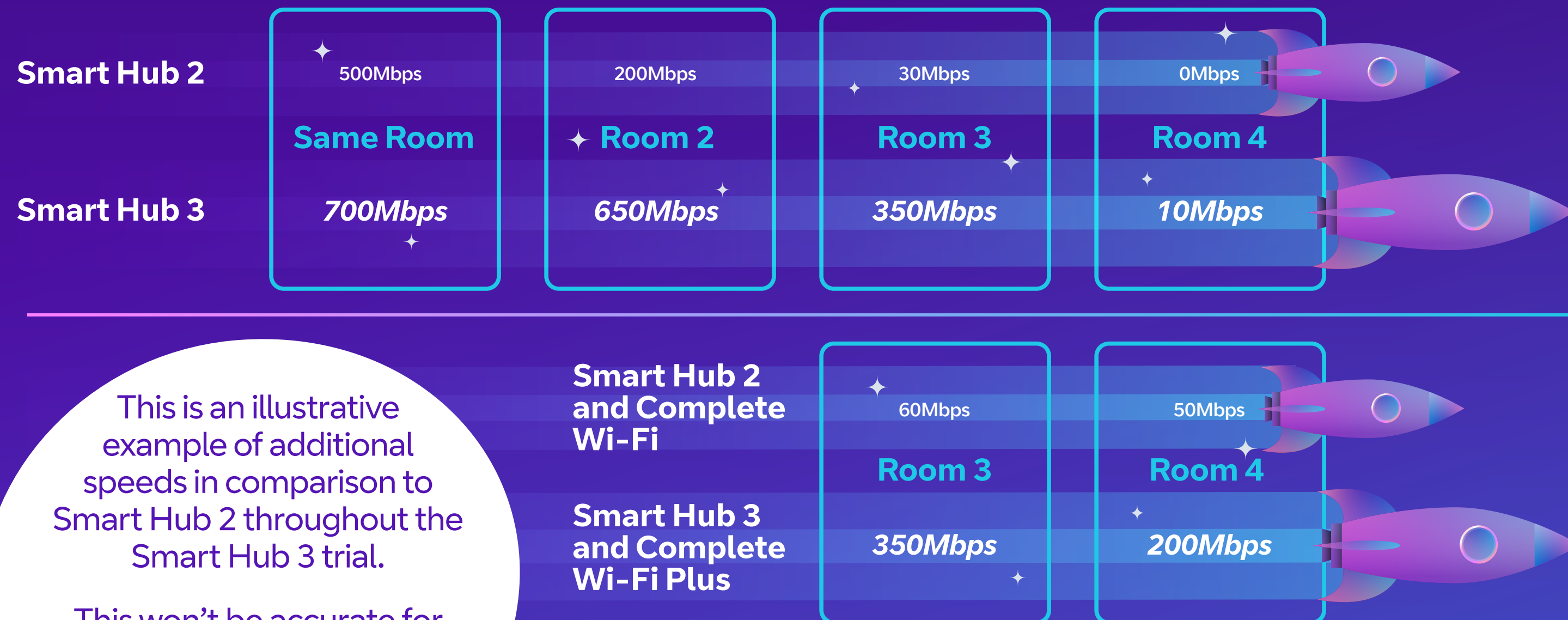


Smart Hub 3

Complete Wi-Fi Plus

Don't forget: Customers will only experience the fastest speeds available from our Smart Hub 3 and Complete Wi-Fi Plus with Wi-Fi 6 enabled devices

So how does our new hardware compare? We've used our Full Fibre 900 plan as an example below



This is an illustrative example of additional speeds in comparison to Smart Hub 2 throughout the Smart Hub 3 trial.

This won't be accurate for all customers so **please don't quote exact speeds during customer conversations.**

Note: Wi-fi speeds in room one and two remain the same with and without Complete Wi-Fi or Complete Wi-Fi Plus. Wi-fi speeds in each room won't exceed the customer's maximum fixed line speed.

* Average wi-fi speed increase in a four room premises vs Smart Hub 2, Wi-Fi 6 enabled devices needed.

** Average wi-fi speed increase in a four room premises for Complete Wi-Fi Plus vs Smart Hub 2 with one Complete Wi-Fi disc, Wi-Fi 6 enabled devices needed.

Does your customer qualify for Smart Hub 3?

Use the table below to see whether your customer is eligible.

Acquisition	Smart Hub 2	Smart Hub 3	No change
FTTP - except Fibre Basic	-	✓	-
Other tech	✓	-	-
Resign (no change)	Smart Hub 2	Smart Hub 3	No change
FTTP (existing SH or SH2)	-	-	✓
FTTP (Hub 5 or older)	-	✓	-
Other tech	-	-	✓
Regrade	Smart Hub 2	Smart Hub 3	No change
FTTP - speed tier change	-	-	✓
FTTP - upgrade to CW+	-	✓	-
FTTP - upgrade to Hybrid Connect/Enhanced	-	✓	-
FTTP with existing CW - upgrade to CW+	-	CW ETCs (if applicable)	-
FTTP with existing CW - upgrade to Hybrid Connect/Enhanced	-	✓	-
Non FTTP changing to FTTP	-	✓	-

Conversation tips

**What's more important to you:
wi-fi speed or the consistency of
your connection across your entire
property?**

Wi-fi speed

- Recommend upgrading your FTTP customer to Enhanced broadband, so the customer qualifies for Smart Hub 3.
- This provides wi-fi speeds up to twice as fast, without moving up a speed tier.
- Enhanced broadband also comes with Hybrid Connect, which guarantees 4G back-up if wi-fi is interrupted.

Consistency of connection

- If an FTTP customer doesn't already have Complete Wi-Fi, recommend adding Complete Wi-Fi Plus to their existing plan, for the same additional monthly cost as Complete Wi-Fi.
- This provides a faster connection in every room of their business, so more devices can do what they need to do, all at the same time.



Offices Worldwide

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